

STEP SUCCESS STORY

BRIDGE FOR RELIABILITY, SUPPORT & DEPLOYMENT

JBT AeroTech needed a reliable and cost effective technology to help manage and connect airport equipment with real-time and secure data.



Client: JBT AeroTech

Solution: Network

 **4,000**
Employees
Supported

 **Millions**
Saved

 **Reduced**
Downtime

1 Challenges:

John Bean Technologies (JBT) Corporation, a global leader in food processing and air transportation solutions. An important service of JBT is to manage and monitor airport operations, gate equipment operations, ramp equipment, and mobile ground support equipment in real time. Because of the high security and multifaceted networks in many airports, third party companies are required to bring their own networks. Getting an internet connection could prove to be difficult without a hardwired solution which required much of JBT's gate management to be manual.

3 Outcome:

Multiple benefits were realized when JBT implemented Cradlepoint routers in airports all over the US. Not only did JBT save millions of dollars on infrastructure costs and downtime, they also gained new customers with their innovative, cost effective solution. They saw growth in their business and were able to build something that brought real value to their customers. It helped their customers save millions of dollars a year in time, flight costs, fuel burn, and enhanced public satisfaction.

2 Solutions:

STEP introduced JBT to Cradlepoint's COR IBR110 routers to facilitate 4G LTE as a WAN. JBT had tried other solutions but nothing had the same functionality as Cradlepoint. JBT was looking for a comprehensive solution and found it through Cradlepoint's router, Enterprise Cloud Manager (ECM), and NetCloud Perimeter. Adding each of these solutions to the network solved the problems JBT was facing and allowed them to have flexibility, security, and reliability of data that was needed on each of the boarding bridges.

Why STEP?

STEP is an award-winning, nationwide IT services engineering firm known for providing cutting-edge services and solving complex IT challenges through a blend of experience and expertise. STEP is not just a vendor but a partner - ready to meet your needs promptly and efficiently.

 513.795.6000
 www.stepcg.com
 info@stepcg.com

50 East RiverCenter Boulevard
Technology Towers Office Building 1, Suite 900
Covington, Kentucky 41011